

Information Technology Consulting

Improve Processes and Optimize Technology to Gain a Superior Edge

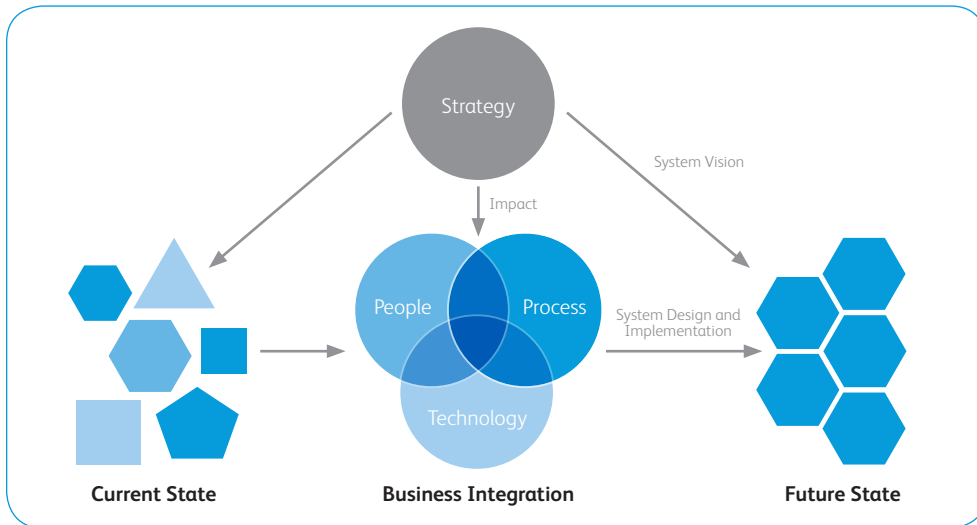
Healthcare Solutions (HCS) helps you achieve your clinical and business goals by integrating the power of information technology with strategic goals, people and improved processes. Our information technology services range from developing a strategy, to implementation, to the transformation of business and clinical processes.



Market-Leading Solutions

- **Implementation.** HCS is versed in nearly every healthcare IT vendor's application suite, yet we are vendor-neutral. Whether you need guidance in selecting an application or in installing one you've chosen, we offer a no-surprises implementation from selection to go-live. We provide comprehensive implementation services, using our proven methodologies, designed to facilitate strong project management, appropriate management tools and work plans; enabling quality management of the allocation of resources; the identification and integration of new best practice workflows; facilitation of knowledge transfer and enhanced skill-sets; and the optimization of system configurations in order to drive the project to success.
- **Pre-Implementation Planning.** We work with you to develop a comprehensive pre-implementation plan that forecasts return on investment, charts reallocation of resources, identifies new "best practice" workflows, facilitates knowledge transfer and enhanced skill-sets, and defines the project scope to avoid costly errors and rework.
- **System Optimization.** Through system review and process redesign, HCS's technology and operations performance services result in improved efficiency and alignment of business practices with business objectives.
- **Business and Technology Strategic Consulting.** We work with you to develop an information technology plan that is integrated with your organization's strategic plan and its business and clinical goals.
- **Information Management Planning.** HCS helps you develop strategies that integrate business planning initiatives, optimize current investments, incorporate new technologies, foster re-engineering of key processes and comply with regulatory requirements.
- **Program Planning.** HCS works with you to develop strategies that apply risk mitigation, promote quality principles, establish proven measures of success, and optimize use of limited assets and resources to successfully achieve strategic initiatives across the continuum of care for optimal, integrated patient care and healthcare services.
- **Business Transformation.** Drawing on the breadth of our capabilities and the depth of our knowledge and experience, we create solutions designed to help you meet the healthcare industry's top challenges. Through these solutions, you can achieve improved operations, reduced costs and a return on your technology investments.

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- **Revenue Cycle.** HCS's solution is based on helping you improve processes with tools and training so that you can permanently solve your revenue and cash issues with enabling technologies.
- **Clinical Operations.** HCS helps you improve clinical operations through improved processes and enabling technologies.
- **Clinical Transformation.** We work with you to affect the cultural change, adoption and clinical process improvement necessary to realize the full potential of enabling technologies, such as computerized physician order entry (CPOE).
- Up-to-date intelligence on industry vendors
- Knowledge databases on industry trends and best practices
- Proven methodologies and tool sets
- Knowledge transfer to your staff
- Executive- and management-level education services
- Practical, implementable and customized solutions.

Measurable Value

Organizations turn to HCS to apply the potential and power of information technology to achieve their business objectives. Our comprehensive IT services lead to:

- Cost reduction
- Revenue enhancement
- Increased patient and employee satisfaction
- Improved outcome quality
- Enhanced patient safety.

Remarkable Results

By fully integrating strategy, people, processes and technology, we deliver:

- Executable plans with achievable goals
- Competitive IT strategies
- Tools for IT benefit analysis and realization
- Focused RFIs to reduce vendor selection time

Intellectual Capital

HCS was founded on the need for exceptional healthcare information technology consulting solutions, and today, IT consulting remains our cornerstone service. HCS is vendor-neutral, and we temper unmatched hardware expertise with years of hands-on software experience to bring you single-source solutions. We are versed in nearly every healthcare IT vendor's application suite in the marketplace, including:

- Epic
- Cerner
- GE Healthcare
- Eclipsys
- Meditech
- McKesson.

Top 20 Best In KLAS Awards Xerox Ranked #1 in:

- Financial Implementation Principal
- Financial Implementation Supportive
- Other Implementation Principal
- Staff Augmentation



Contact Us

Contact Healthcare Solutions today to learn more about our IT consulting services.

About Xerox

Xerox is the world's leading enterprise for business process and document management. Xerox technology, expertise and services enable workplaces – from small businesses to global enterprises – to simplify the way work gets done so they operate more effectively.

You can learn more about us at www.xerox.com/businessservices.

The leaders of the most-wired healthcare organizations know this: information technology is not a silver bullet. However, IT driven by strategic business planning – and coupled with effective processes – leads to better delivery of care, lower costs and a competitive edge. IT is a powerful service and support tool that affords the ability to improve nearly all the processes performed under the healthcare umbrella, such as: connecting doctors, patients and caregivers; reducing paper and the time it takes to get a bill out the door; eradicating medical errors; reducing costs; improving security; and increasing revenue.

So, how can you make the right IT investments and get your current IT investment to live up to its promise?

Call in the experts. Healthcare Solutions has been in the business of healthcare information technology for more than two decades. We apply our knowledge to today's problems, implementing solutions leading to measurable results and bringing value to your organization.