



**Richard Williams**  
Vice President of  
Development Strategy

Richard Williams is responsible for overseeing product research and development strategy for ACS state healthcare programs. He leads the development and implementation of multiple state electronic health records programs, including QueryPath, the company's sophisticated analytical software.

Prior to joining ACS, Williams led redesign and development of industry-leading fraud and abuse detection software. He also led the planning and implementation of 16 Medicaid and Medicare Decision Support System (DSS) installations.

Williams holds a B.S. degree in Computer Science and Economics from Randolph Macon College. He is working toward his Masters degree in Business from Notre Dame College in Baltimore, Maryland.

### **Utilizing Healthcare Information Technology (HIT) to Improve Patient Care**

With more than two decades of experience in Medicaid and Medicare, Williams is a recognized thought leader in healthcare analytics. Industry issues that he can discuss in the field of healthcare analytics include:

- The future of Healthcare Information Exchange (HIE) and how Medicaid can make it happen
- Utilizing Electronic Health Records (EHR) and predictive modeling to improve health outcomes and lower medical costs
- Establishing an eMedical home to manage and improve quality of care for the Medicaid population.

For more information  
or to arrange an interview,  
please contact:

**Lacey Hautzinger**  
Manager,  
Corporate Communications  
214.841.8004  
[lacey.hautzinger@acs-inc.com](mailto:lacey.hautzinger@acs-inc.com)

[www.acs-inc.com](http://www.acs-inc.com)